

Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 291105Z NOV 76
FM AMCONSUL PORTO ALEGRE
TO USDOC WASHDC
INFO SECSTATE WASHDC 0520
AMCONSUL RIO DE JANEIRO

UNCLAS PORTO ALEGRE 0265

E.O. 11652: N/A
TAGS: BFOL BR
SUBJECT: WTDR CIA. HANSEN INDUSTRIAL

REF: USDOC 18345

1. ADDRESS: POBOX 003-147, RUA BAHIA 54, 89200 JOINVILLE, SC, BRAZIL
CABLE: TUBOTIGRE, JOINVILLE, TELEX: 0474-167. PHONE 22-4000
OFFICER: JOAO HANSEN JUNIOR, PRESIDENT

2. LARGE FIRM ESTABLISHED IN 1949, EMPLOYS 3400, 83 SALES.
MANUFACTURER, WHOLESALE AND EXPORTER OF PLASTIC PIPES, FAUCETS AND
FITTINGS.

3. FINANCIAL REFERENCES: BANCO DO BRASIL SA 89200 JOINVILLE, SC,
BRAZIL TRADE REFERENCES: INDUSTRIAS QUIMICAS ELETRO CLORO SA.
SAO PAULO, BRAZIL

4. FIRMS REPRESENTED: NA

5. VERY LARGE FIRM ORIGINALLY ESTABLISHED IN 1941. SOCIAL CAPITAL
CR\$ 168 MILLION AND ESTABLISHED ANNUAL SALES CR\$ 851 MILLION. CURRENT
ASSETS TO LIABILITIES AS 3.49 TO 1.00. THE COMPANY HAS
EXTENSIVE REAL ESTATE PROPERTIES AND MAINTAINS BRANCHES IN SAO
PAULO, BELO HORIZONTE, BRASILIA, GOIANIA, CURITIBA, RIO DE JANEIRO
AND PORTO ALEGRE. IT IS A PART OF THE HANSEN GROUP, WHICH IS
COMPOSED OF ELEVEN FIRMS OPERATING THROUGHOUT THE COUNTRY AND IN
PARAGUAY. THE FIRM IS REPRESENTED IN THE US BY EXIMPLAST CO., 489
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- 5TH AVENUE, 30TH FLOOR, NEW YORK, NY 10017. ITS PRODUCTS ARE WELL

KNOWN AND WELL ACCEPTED IN THE MARKET. THE COMPANY EXPORTS TO
CENTRAL AND SOUTH AMERICAN COUNTRIES. BANKING AND TRADE SOURCES
REPORT THAT THE FIRM IS OPERATING NORMALLY AND ENJOYS A GOOD
FINANCIAL POSITION. ALL OF ITS FINANCIAL OBLIGATIONS ARE MET
PROMPTLY. IT IS HIGHLY RECOMMENDED AS A TRADE CONTACT.

6. DATE OF INFO: 11/76

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Message Attributes

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04 MAY 2006

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